DEALER MEMBERSHIP BENEFITS

ICPI offers membership to dealers that sell but don’t manufacture concrete pavers. ICPI Dealer members receive benefits that support their contractor customers including the ability to (1) provide contractors in your area with the latest ICPI best practices through installer courses, (2) leverage opportunities to network with other dealers and producers to enhance your business, and (3) keep current on the latest industry trends and government regulations impacting the industry.

ICPI offers two dealer membership levels:

<table>
<thead>
<tr>
<th>National Dealer/Distributor</th>
<th>Dealer (non-voting)</th>
</tr>
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<tbody>
<tr>
<td>Companies that sell but do not manufacture concrete pavers in the U.S., Canada or Mexico. Dealer members with a national sales presence may serve and vote on committees, but aren’t eligible to serve as committee chair, vice chair, or on the Board of Directors.</td>
<td>Companies with no more than two sales facilities located in one state or province. Dealers sell but do not manufacture concrete pavers, and are non-voting members that do not participate on committees.</td>
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Build Relations with Contractors and Installers

- **ICPI Installer Course Sponsorship** – Provide value and service to your contractors through sponsorship of ICPI’s installer courses that provides education for quality installations. Courses include:
  - **Concrete Paver Installer Certification** – THE industry-recognized program for contractors committed to following industry-established installation guidelines and best practices.
  - **ICPI Installer Development Program** – Increase installation knowledge by sponsoring courses: Certified Concrete Paver Installer Course, Advanced Residential Paver Technician Course, Commercial Paver Technician Course, and PICP Specialist Course. Classroom courses promote value-building networking and personal interaction with the sponsor(s), instructors, and participants.
- **Technical Support and Construction Best Practice Materials** – Leverage ICPI’s expert advice, technical papers, case studies, detail drawings, guide specifications and ICPI’s Tech Specs to share with contractors.

Demonstrate Commitment to the Industry

- **ICPI Member Logos, Stickers & Plaques** – Show your affiliation with ICPI by using the ICPI Member logo on marketing and advertising materials plus industry trade shows and more.

Network with Other Dealers & Producers

- **Meeting and Event Attendance** – Attend Hardscape North America Dealer Program, the ICPI Annual Meeting and Summer Meeting. Key dealers and producers attend to networking and find more business opportunities.
- **Participate on ICPI Committees** – ICPI Committees help guide the priority for the industry and ICPI. National Dealer/Distributor members can participate on Construction, Education, Marketing, Technical, and Government Relations committees that meet biannually.

Keep Current on Industry Trends

- **Paver Express** – This digital newsletter reaches more than 12,000 industry professionals every two weeks. Delivered to the inboxes of hardscape professionals, the ICPI Paver Express keeps professionals informed on topics that impact their profitability.
- **Advocacy and Government Relations** – Advocating for ICPI members and promoting the industry to legislators and policymakers are ICPI priorities. ICPI addresses issues affecting the industry and keeps members informed about U.S. and Canadian legislative and regulatory activities. The ICPI PaverPAC enables members who are U.S. citizens to contribute to members of Congress who support industry issues and positions.
- **Quarterly Interlock Design Magazine** – The industry’s only dedicated magazine for the latest news, applications, case studies and information on the segmental concrete pavement industry. Free subscription provided to all members.
- **ICPI Website** – The #1 resource including case studies and recommended construction practices. Our Members-only section features the newest resources and member discounts on publications and software.
- **Industry Sales Profile** – Boost business planning with this annual profile of industry sales of all types of segmental concrete paving products in the U.S. and Canada.
- **Webinars and On-Demand Learning** – ICPI regularly provides education presentations via webinars and in-person technical sale training courses. Webinar recordings are also available on-demand.

Please turn the page over to review and complete the membership application.
APPLICATION

DEALER MEMBERSHIP APPLICATION

COMPANY INFORMATION

Company Name:
Address:
City: State/Prov: Zip/Postal Code:
Country: Phone: Fax:
Company Website:

Sponsor/Referral (please list the name and company if an ICPI member referred you to join):

PRIMARY CONTACT INFORMATION

Please note that the primary contact will receive all dues and renewal invoices, and will be the main point of contact with ICPI.

Primary Contact Name: Title:
E-mail: Direct Phone:
2nd Representative Name: Title:
Email: Direct Phone:

MEMBERSHIP CATEGORIES

1. National Dealer membership in the ICPI shall be open to firms and corporations doing business as dealers or distributors of concrete pavers and/or other segmental concrete units, and who do not manufacture such units. If a dealer/distributor is owned by a concrete paver producer, then said producer must be a regular Producer Member of the ICPI. National Dealer members can serve and vote on committees; however they are not entitled to serve on the Board of Directors or as a committee Chairman or vice Chairman; nor nominate or vote for members of the Board of Directors. National Dealer members are not entitled to vote other than committee activities.

☐ National Dealer.......................................................................................... $1,071 (Annual Dues)

2. Dealer (non-voting) membership is available to companies that have two or less facilities and that are located in one state or province. Dealer (non-voting) members are not entitled to vote.

☐ Dealer (non-voting) .................................................................................. $536 (Annual Dues)

PAYMENT INFORMATION

Dues are payable in U.S. dollars. Please note that full payment must be submitted before the application can be processed.

National Dealer members may pay: ☐ Annually ☐ Quarterly

Note: A minimum of the first quarter dues must accompany this application.

Amount Enclosed: ____________________________ ☐ Check (made payable to ICPI) ☐ VISA ☐ MasterCard ☐ AMEX

Card #: Exp. Date: Name on Card:
Signature: Billing Address:

SIGNATURE

I hereby warrant that I am an authorized representative of the above-named applicant and that as such I am authorized to execute this document on the applicant's behalf. In that capacity, I acknowledge and agree that by signing this application for ICPI membership on behalf of the applicant, the applicant shall at all times remain liable for its annual ICPI membership dues assessed and due through the fiscal year ending June 30th. In consideration of ICPI accepting this application for membership, the above-named applicant warrants that it shall abide by the terms and conditions of ICPI's Bylaws and Statement of Policy Manual as they are currently written or as they may be amended in the future.

By signing this application, the applicant further agrees that in the event the applicant becomes an ICPI member and is subsequently terminated or suspended from membership, dissolved, liquidated, or is acquired by or merged with another entity that is not an ICPI member, the applicant shall be and remain liable to ICPI for any outstanding debts or obligations to ICPI, including, but not limited to, any unpaid membership dues and past member assessments. In the event the applicant becomes an ICPI member and is subsequently acquired by or merged with another ICPI member, the applicant shall remain liable for membership dues assessed and due through the fiscal year ending June 30th.

Signature of applicant: Date:

Return this application with payment (in US dollars) to: ICPI, 14801 Murdock Street, Suite 230, Chantilly, VA 20151
Fax: (703) 657-6901 Ph: (703) 657-6900 Email: icpi@icpi.org Web: www.icpi.org

US Companies: ICPI dues are not tax deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. ICPI estimates that 8 of your dues payment is allocated to lobbying activities and is not deductible for federal income tax purposes. If in doubt, please contact your tax advisor.