February 15, 2017

ICPI NEWS

2017 ICPI Annual Meeting Taking Place in Phoenix, AZ

TSHP

The 2017 ICPI Annual Meeting is in full swing at the Arizona Grand Resort in Phoenix. All committee materials are available on the Members Only portal in the 2017 Annual Meeting Materials.

Be sure to follow ICPI on Facebook (ICPIFANS), Instagram (icpipavers) and Twitter (@ICPI) to stay up-to-date with the various events at the Annual Meeting.

Did You Know? ICPI Releases the 2016 Annual Report

ICPI

ICPI published and will release the 2016 Annual Report this month. Be sure to check your mailbox or view the Annual Report here.
Regional HNA Installer Championship Return in 2017

ICPI is currently working with organizers of the 2017 Regional HNA Installer Championships. Winners of Regional Championship will participate in the national 2017 HNA Installer Championship at the Hardscape North America show, Oct. 19-20 in Louisville, Kentucky. Events are already scheduled for:

- April 4 — Northeast Hardscape Expo, Providence, RI (New England Region)
- March 15-18 — National Collegiate Landscape Competition, Provo, UT

Additionally, events are again being planned in:

- Lacey, WA (Northwest Region)
- San Jose, CA (Western Region)
- Fort Worth, TX (South Central Region)
- Indianapolis, IN (Eastern Region)

READ MORE

PRODUCT SHOWCASE

Columbia, we know paver molds.
We make molds for any machine and proudly manufacture our equipment in the U.S. We are a leading supplier of big board molds to the paver industry.
ICPI Currently Conducting 2017 Industry Sales Profile among Industry Producers

ICPI

ICPI is currently conducting research among industry producers for the 2017 Industry Sales Profile, which provides the industry's most accurate and up-to-date sales information for the U.S. and Canadian markets. A print questionnaire and email has been sent to producers. Participating producers will receive a free copy of the survey report as appreciation for taking the time to respond. This survey is being conducted on behalf of ICPI by Industry Insights of Columbus, Ohio, an independent consulting firm. All responses will be held in strict confidence by Industry Insights. If your company is interested in participating or has questions, please contact Michael M. Becher, CPA, Vice President, Industry Insights, Inc. Tel: 614-389-2100 ext. 114 or mbecher@industryinsights.com.

Save the Date for the ICPI Regional Commercial Paver Sales Course

ICPI

In an effort to bring more concrete paver-related educational programs to the West Coast region, the Interlocking Concrete Pavement Institute (ICPI) will hold a two-day Regional Commercial Paver Sales Course on March 30-31 in Oakland, California. Contact the Manager of Education, Anya Plana-Hutt, at aplana-hutt@icpi.org or visit the Regional Sales Course page on the ICPI website.

ICPI Releases Results from Member Needs Assessment

ICPI

More than 300 representatives of member companies participated in the 2015-2016 ICPI Member Needs Assessment conducted in January 2017. The results show:

- 99 percent of voting members and 96 percent of non-voting members participating in the assessment agreed that ICPI was achieving its mission to deliver education and technical guidance leading to awareness, acceptance and use of segmental concrete pavement systems in the United States and Canada.
- 100 percent of voting and 94 percent of non-voting members responding indicated that ICPI membership was important to their companies.
- Participating members rated the following ICPI programs the highest — (1) technical support, (2) providing networking and education opportunities at HNA, (3) communicating industry news and association news and resources and (4) construction support.
- 92 percent of all members participating in the assessment rated the responsiveness of ICPI's staff as
either excellent or good, while 0% rated it poor.

- 88 percent of all members responding indicated that they were likely to recommend ICPI to a potential member.

2017 Northeast Hardscape Expo — Register Now!

ICPI
Come to the Northeast Hardscape Expo, the only regional trade show devoted to the hardscape industry. "Test drive" the tools and equipment before you purchase. Seminars and certifications are led by some of the top industry speakers in North America — these individuals understand contractors and landscape design professionals and know how to successfully run a contracting business. Come and network with industry leaders, manufacturer and supplier representatives and other leading authorities in the hardscape industry.

MEMBER NEWS

Monello Landscape Industries Featured in Hardscape Magazine

ICPI
Monello Landscape Industries LLC of Wayne, New Jersey, was featured on the cover and as the main story of the February and March 2017 edition of the Hardscape Magazine.

ICPI Members: Got News to Share?

ICPI
Add ICPI to your news distribution list and have your news shared in the Paver Express. We encourage you to send news about your company, community service projects or key employees. Send press releases and other new items to Reba Miller, Marketing & Meetings Coordinator.

GOVERNMENT/ECONOMIC INDICATORS


NAM
The Institute for Supply Management’s Manufacturing Purchasing Managers’ Index continued to grow rather strongly, accelerating to its fastest pace since November 2014. The composite index rose from 54.5 in December to 56.0 in January, marking the fifth straight monthly expansion in the headline number. New orders and production grew strongly in January. Similarly, the Dallas Federal Reserve Bank reported that manufacturing activity expanded in January at its fastest rate since April 2010, with leaders very positive about the next six months. Indeed, the forward-looking outlook measure jumped to a level not seen in more than 12 years.

 Builders to Confront Labor, Financing Challenges

More than 80 percent of builders surveyed say that the scarcity of labor leads the list of challenges for 2017. While employment is growing within the housing industry — adding 128,000 jobs over the last year, and 20,030 in January alone — unfilled construction jobs remain a key supply-side headwind. Housing markets also continue to be held back by a lack of inventory, which has kept pending existing home sales flat for most of the last two years.

The rising cost of credit is another point of concern as the new year begins. Federal Reserve data indicate that demand for multifamily debt and commercial real estate construction and development loans slowed or declined at the end of 2016, perhaps due to rising interest rates. New home sales were also down in December, which some analysts attribute to higher mortgage rates. However, regional data do not fully support that claim.

While rising rates will act as a drag on housing demand going forward, sales were up 12 percent over the course of 2016 and favorable demographics will cause sales to rise more in 2017, supported by rising wages and job growth.

—NAHB Chief Economist Robert Dietz

Nation Moves Closer to Recovery

NAHB
For the country as a whole, the NAHB/First American Leadings Markets Index (LMI), released today, rose to 0.99 in the fourth quarter of 2016, 0.01 point higher than its level in the third quarter of 2016, 0.98, and 0.05 point higher than its level from one year ago, 0.94. The LMI is now 0.21 point above its low of 0.78 reached in March 2012. The index uses single-family housing permits, employment, and home prices to measure proximity to a normal economic and housing market. The index is calculated for both the entire country and for 337 local markets, metropolitan statistical areas (MSAs). A value of 1.0 means the market (or country) is back to the last level of normality. READ MORE

IHS Markit Manufacturing PMIs, 2010 – 2017

The international economy has made tremendous strides over the past few months, and while there were a few pullbacks in growth in January, that progress was mostly sustained as we began 2017. The J.P. Morgan Global Manufacturing PMI was unchanged at 52.7, continuing to represent the fastest pace of growth since February 2014. After essentially stagnating in May 2016, the global economy has stabilized, generally moving in the right direction. In January, the rate of expansion quickened for new orders and exports, with both measures at their highest levels since mid-2014. At the same time, the employment index expanded for the sixth straight month, with the current expansion continuing to be at its swiftest rate since March 2014. READ MORE

INDUSTRY BUZZ

TRB Webinar — Permeable Concrete Pavements

TRB will conduct a webinar from 2 to 3:30 p.m. EST ON Thursday, March 9 about permeable concrete pavements. This webinar will focus on information in Technical Brief FHWA-HIF-16-004*. Additional information can be found in the Technical Brief FHWA-HIF-15-007, Permeable Interlocking Concrete Pavement. Presenters will discuss two types of permeable concrete pavements and their use in structural and hydrological design. They will also address factors for successful construction and maintenance of permeable concrete pavements. READ MORE
## MISSED AN ISSUE OF THE PAVER EXPRESS? VISIT AND SEARCH THE ARCHIVE TODAY.

### ICPI CALENDAR OF EVENTS

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<td>March 2-3</td>
<td>Certified Concrete Paver Installer Course — Amcor</td>
<td>Boise, ID</td>
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<tr>
<td>March 2-3</td>
<td>Certified Concrete Paver Installer Course — Expocrete</td>
<td>Richmond, BC</td>
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<td>March 6</td>
<td>Advanced Residential Paver Technician Course — Michigan Green Industry Association &amp; Belgard</td>
<td>Novi, MI</td>
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<tr>
<td>March 6-7</td>
<td>Certified Concrete Paver Installer Course — Michigan Green Industry Association &amp; Belgard</td>
<td>Novi, MI</td>
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<td>March 7-8</td>
<td>Certified Concrete Paver Installer Course — Nicolock</td>
<td>East Syracuse, NJ</td>
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<td>March 8-9</td>
<td>Certified Concrete Paver Installer Course — CST Pavers</td>
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<td>March 9-10</td>
<td>Certified Concrete Paver Installer Course — Barkman Concrete</td>
<td>Regina, SK</td>
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<td>March 14-15</td>
<td>Certified Concrete Paver Installer Course — Eagle Bay Hardscapes</td>
<td>Manassas, VA</td>
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<tr>
<td>March 14-15</td>
<td>Certified Concrete Paver Installer Course (Spanish Course) — Eagle Bay Hardscapes</td>
<td>Manassas, VA</td>
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<td>March 15-16</td>
<td>Certified Concrete Paver Installer Course — Nicolock</td>
<td>North Haven, CT</td>
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<td>March 23</td>
<td>PICP Specialist Course — Basalite</td>
<td>Meridian, ID</td>
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<td>March 28-29</td>
<td>Certified Concrete Paver Installer Course — Landscape Ontario Hardscape Committee</td>
<td>St. Jacobs, ON</td>
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<td>March 29</td>
<td>PICP Specialist — Belgard &amp; Amcor Masonry</td>
<td>Salt Lake City, UT</td>
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<td>March 30-31</td>
<td>ICPI Regional Commercial Paver Sales Course</td>
<td>Oakland, CA</td>
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<td>April 4</td>
<td>2017 Montreal PICP Workshop</td>
<td>Montreal, QC</td>
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<tr>
<td>April 4-5</td>
<td>Certified Concrete Paver Installer Course — New England Concrete Manufacturers Association</td>
<td>Providence, RI</td>
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<tr>
<td>April 5</td>
<td>PICP Specialist Course — New England Concrete Manufacturers Association</td>
<td>Providence, RI</td>
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<tr>
<td>April 6-7</td>
<td>Northeast Hardscape Expo</td>
<td>Providence, RI</td>
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<tr>
<td>April 26</td>
<td>PICP Specialist Course — ICPI Northern California Chapter</td>
<td>Seaside, CA</td>
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<tr>
<td>Aug. 22-25</td>
<td>ICPI 2017 Summer Meeting</td>
<td>Toronto, ON</td>
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ICPI Paver Express

Oct. 18-20  Hardscape North America  Louisville, KY

To check out more ICPI Events, click [here](#).

![ICPI WEBINARS](#)

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<td>March 7</td>
<td>Upselling to Homeowners (<em>Members Only</em>): Donny Duke — Director of Design, Engledow Estates</td>
<td>1 p.m. EST</td>
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<td>March 21</td>
<td>Tech Spec 11 — Mechanical Installation of ICP and Tech Spec 15 — Specification of Mechanically Installer ICP: Andrew Vear — Director, PaverCrafters Ltd. and Robert Bowers, P.Eng — Director of Engineering, ICPI</td>
<td>1 p.m. EST</td>
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<td>April 12</td>
<td>Providing Value and Selling to Design Professionals (<em>Members Only</em>): Mark Dooley, RLA — Architectural Sales, Basalite</td>
<td>1 p.m. EST</td>
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<td>May 11</td>
<td>Inspection of PICP: David Smith — Technical Director, ICPI</td>
<td>1 p.m. EST</td>
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<td>June 8</td>
<td>PICP Design Using Permeable Design Pro: David Smith — Technical Director, ICPI and Robert Bowers, P.Eng — Director of Engineering, ICPI</td>
<td>1 p.m. EST</td>
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To check out more ICPI Webinars, click [here](#).

![TRENDING ARTICLES](#)

Missed last week’s issue? See which articles your colleagues read most.

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