

April 11, 2018



THE BEST JOINTING SAND IN THE WORLD

ICPI NEWS

ICPI Members Only Webinar on Key Principles for Sales Success



ICPI will host a Members Only webinar on Tuesday, April 17 at 1:00 pm EST featuring Randy Anderson of E3 Professional Trainers, LLC. Randy will host the webinar, "7 Key Principles (Everyone Should Know) for Sales Success."

To register or to view additional upcoming webinars and recordings, click [here](#).

ICPI Announces New Board of Directors Members

Kendall Anderegg, President of Mutual Materials Company in Bellevue, WA, was elected ICPI Chair by the Institute's Board of Directors.

In addition, the Board elected the following individuals to officer positions:

- Chair-Elect: Marshall Brown PhD, President, ACM Chemistries, Inc.
- Secretary/Treasurer: Ed Fioroni PhD, Vice President of Sales, Keystone Hardscapes
- Immediate Past Chair: Matt Lynch, President, Anchor, an Oldcastle Company

[More.](#)



Pictured Above (left to right): ICPI Board Chair, Kendall Anderegg with Immediate Past Chair, Matt Lynch.

ICPI Established New Dealer Voting Membership Category

As a key part of the supply chain, dealers can now take a more influential role in industry planning and decision-making. The ICPI Board of Directors officially approved a new Dealer-voting membership category for the membership year starting on July 1, 2018. Dealers can participate as informational or upgrade to voting members.

Please contact [Alison Stern, Manager of Membership and Administration](#), for more information.



2018 ICPI Annual Meeting Minutes Now Available

Want a detailed recap of the ICPI 2018 Annual Meeting in Indianapolis, including the Board's decision to create and launch a Workforce Development program to attract young people into the industry? Log in to the [ICPI Member's Only website](#) to review the key Institute initiatives. If you need help logging onto the member's only website, please contact ICPI at 703-657-6900.

Registration is Open for the 2018 ICPI Summer Meeting



Members are encouraged to join us September 10-13 at the Parq Vancouver – JW Marriot and DOUGLAS Hotels for the 2018 ICPI Summer Meeting. Registration is now open and includes entry to all committee meetings, the General Session Luncheon, Innovative Technology Forum, Board of Directors Meeting, ICPI Foundations Meetings, Member Networking Reception and the Social Event. Members, spouses and children are all welcome.

Click [here](#) to register for the Summer Meeting and to view the preliminary agenda. Please be sure to complete your meeting registration to receive your room request form.

ICPI Seeks Proposals for Presentations at the Innovative Technology Forum

Each year at its summer membership meeting, the Interlocking Concrete Pavement Institute (ICPI) hosts the Innovative Technology Forum. ICPI is seeking proposals for presenters who might offer the segmental concrete pavement industry innovative ways to save time and money. This can include manufacturing and construction technologies. This Forum will be held from 5:15 to 6:15 p.m. PDST on Tuesday, September 11, 2018 at the Parq Vancouver Hotel in Vancouver, British Columbia, Canada. [More](#).



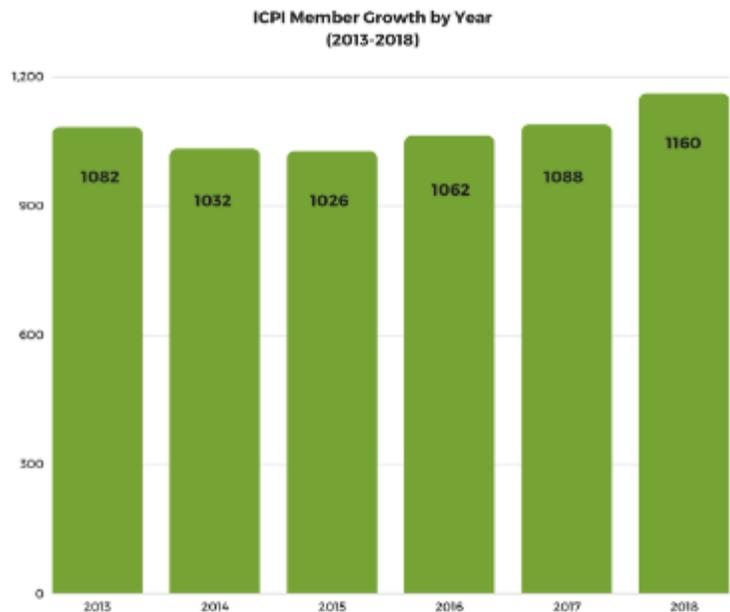
Chesapeake Stormwater Network to Host Free Webinar on Permeable Interlocking Concrete Pavements

The Interlocking Concrete Pavement Institute's Technical Director, David R. Smith, will present a webinar on design, construction and maintenance of permeable interlocking concrete pavements (PICP) on Thursday, April 12, 2018 from Noon to 1:30 p.m. EDST. Click [here](#) to register for this free webinar. The presentation provides an overview of the 5th Edition of the 2017 book, *Permeable Interlocking Concrete Pavements* written by Mr. Smith. The content also covers salient aspects of an emerging national standard on PICP expected from the American Society of Civil Engineers in 2018. The webinar is for project owners, municipal, state and federal road and stormwater agencies, consulting engineers and landscape architects, and contractors.

ICPI Membership Reaches All-Time High

More companies are members of ICPI now than any other time in the Institute's 25-year history.

"A strong economy, the industry's growing reputation for quality, and new products have helped sales of segmental concrete pavement systems reach a post-recession high," said ICPI Chair Kendall Anderegg. "ICPI membership has grown because of this demand, as well as ICPI's role in leading technical innovation, establishing best practices, and installer education and workforce development."



ICPI Welcomes New Members in March

International:

- [Sail Alriyadh Saudi Industrial Company](#) (Riyadh, SAB)
- [Unimix Ready Mixed Concrete & Cement Products](#) (Al Riyadh, SAB)

Affiliate Contractor:

- [Weller Brothers Landscaping](#) (Worthing, SD)
- Pure Scenery Inc (Merrifield, MN)
- [Anderson's Lawn and Landscape, Inc.](#) (Myrtle Beach, SC)

Informational Contractor:

- Azaleas to Zinnias Landscaping (Timonium, MD)
- Unique Hardscapes (Lebanon, PA)
- Dynamic Earth Lawn & Landscape (Kansas City, MO)
- [Northern Roots Landscaping](#) (Fall Creek, WI)
- Through the Garden, Inc. (Harpers Ferry, WV)
- Marvelous Masonry LLC (Watertown, CT)
- Country Gardens (Xenia, OH)
- Green Scene Landscaping, Inc. (Kensington, MD)
- Express Edging (Audubon, MN)
- [Towson University](#) (Towson, MD)
- Greensward LLC (Culpeper, VA)
- Groundscapes (Prescott, AZ)
- [BOSS Complete Outdoor Solutions](#) (Johnston, IA)
- [Ground Effects Lawn & Landscape](#) (Omaha, NE)
- Frederick-Moyes Construction Inc. (Ottawa, ON)
- [Haddad Landscaping LLC](#) (Ann Arbor, MI)
- Prestige Commercial Interiors (Regina, SK)
- [Intrinsic Contracting Solutions, LLC dba ICS Albany](#) (Altamont, NY)
- Brickstone Pavers LLC (Port St Lucie, FL)

Did You Know? New ICPI Safety Meeting Templates are Available

The April 1, 2018 package of the ICPI Safety Meeting Templates are now available to ICPI members on ICPI's website.

Job site safety is important to your workers, your company and you. Making sure your workers have the knowledge they need to keep them safe is the first step to building a culture of safety within your company. In fact, as part of an effective health and safety program, your workers should participate in regularly scheduled meetings to discuss safety on the work site. [More](#).

MEMBER NEWS

Cambridge Pavers' "How to Create Your Dream Outdoor Living Space" Part Two - Planning

Choosing the right contractor can make or break your project. Do your research! Even if you've been referred to by a family or friend, look up reviews. Yelp, Facebook, and Google are your friends- use them. Make sure the contractor is ICPI certified, and credible. When you schedule a meeting with your proposed contractor, do not hesitate to ask any and all questions you have regarding your project. This includes asking your proposed contractor for work samples or projects he/she has done in



the past. Many contractors post their work on social media, so you may have already seen it. [More](#).

Enroll in Besser's Executive Session Blockmakers Workshop

Tailored to the Needs of All Concrete Products Producers

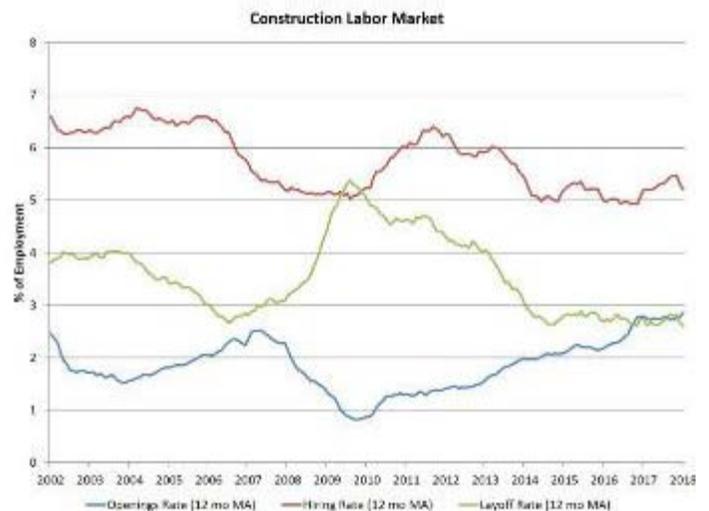
The Executive Session Blockmakers Workshop® is the perfect course for professionals that are new to the industry and those industry members who have transitioned to a new position requiring increased knowledge about how concrete products are made, the materials they're made from and what's next in the industry, including new equipment and concrete products. [More](#).

To view a complete schedule of the 2018 Blockmakers Workshop, click [here](#).

GOVERNMENT/ECONOMIC INDICATORS

Construction Job Openings Near Post-Recession High

According to the BLS Job Openings and Labor Turnover Survey (JOLTS) and NAHB analysis, the number of open construction sector jobs increased to 250,000 at the start of the year. The post-recession high count of open, unfilled construction jobs was 255,000 in July of last year. The number of open construction sector jobs was 159,000, a year ago in January 2017. [More](#).



U.S. Economy Grew 2.9% in Fourth Quarter of 2017

According to the latest [revision](#) from the Bureau of Economic Analysis, the U.S. economy grew 2.9 percent at the annual rate in the fourth quarter of

2017, up from the previous estimate of 2.5 percent and better than the consensus estimate of around 2.7 percent. The upward revision mainly reflected improvements in service-sector and inventory spending, even as the latter continued to be a significant drag on top-line growth. Overall, the modest growth in real GDP in the fourth quarter reflected strength in consumer, business and government spending, with net exports and inventories providing headwinds. For the year, the U.S. economy expanded 2.3 percent in 2017, but the forecast for 2018 is for growth of 3 percent. [More.](#)



Economic Census - How to Prepare

The U.S. Census Bureau measures the nation's population once every 10 years. It also measures U.S. businesses every 5 years with the Economic Census. Companies who receive the census are required by law to respond. **Due date is June 12, 2018.** [More.](#)



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INDUSTRY BUZZ

Atlanta's Department of Watershed Management Wins Environmental Impact Bond Challenge for Green Infrastructure and Resilience Projects

Each infrastructure project was developed to help improve wastewater and stormwater management and reduce the strain on the combined sewer system by constructing bioretention basins, stormwater planters, bump-outs and permeable pavement systems. Ultimately, incorporating the natural environment into engineered systems to capture and absorb stormwater into soil and vegetation, is a more cost-effective approach than traditional grey infrastructure. It also provides environmental, economic and health benefits to local communities by creating more green space in urban settings. [More.](#)

Illinois Department of Transportation Hosts Permeable Pavement Seminar

The Illinois Technology Transfer Center of the Illinois DOT will host a free permeable pavement workshop on Wednesday, April 18, 2018 at Northern Illinois University, Hoffman Estates Conference Center, 5555 Trillium Blvd, Hoffman Estates, IL 60192. The event is open to those interested in permeable pavements. The speakers are Dave Hein, P. Eng and Lori Schaus, P. Eng. with Applied Research Associates, Inc. The event is sponsored by the US

Peoria Council Hears Ways to Offset Upcoming Stormwater Fees

Public Works Director Scott Reise outlined some of the programs residents and businesses can take advantage of to offset stormwater utility fees the city will start charging in June. Among the ways to save money include using rain barrels, putting in detention basins or replacing concrete parking lots and driveways with permeable pavers, he said. [More](#).

Staunton: Lot Improvements Help Environment

As part of the City of Staunton's [ongoing efforts to promote healthy waterways](#), the City will be installing permeable pavers and related materials in the parking lot to help reduce stormwater runoff, which ultimately affects the Chesapeake Bay. [More](#).

Baltimore Trying New Tack to Pay for Costly Stormwater Projects



City officials said that with assistance provided through the Bay Foundation, they expect to issue up to \$6.2 million in “environmental impact bonds” later this year to help pay for green infrastructure projects aimed at managing stormwater in more than three dozen neighborhoods. [More](#).

Los Angeles Will Overhaul These Six Major Streets Over the Next Year

Other improvements will include tweaking traffic signals to give pedestrians a few seconds of lead time to start crossing the street before cars get the green light. Most of the streets will also be resurfaced. And so-called “green street elements”—like water permeable sidewalks—will be added to help collect stormwater runoff, instead of sending it out to the ocean. [More](#).



ICPI CALENDAR OF EVENTS



Date	Event	Location
April 12-13	Concrete Paver Installer Course – Expocrete	Saskatoon, SK
May 3-4	Advanced Residential Paver Technician Course – Ewing Irrigation	Phoenix, AZ
May 22-23	Concrete Paver Installer Course – SiteOne Landscape Supply	Encinitas, CA
September 10-13	2018 ICPI Summer Meeting	Vancouver, BC
October 16-19	2018 International Conference on Concrete Block Pavement	Seoul, Korea
October 17-19	2018 Hardscape North America Trade Show	Louisville, KY
March 3-6	ICPI 25th Annual Meeting (2019)	Charleston, SC

To check out more ICPI Events, click [here](#).

Date	Webinar Topic/Speaker	Time
April 17	7 Key Principles (Everyone Should Know) for Sales Success (Members Only) – Randy Anderson, E3 Professional Trainers	1 pm EST
May 8	ICPI Foundation Projects Update (Members Only) – David Smith, ICPI Technical Director and Robert Bowers, P. Eng., ICPI Director of Engineering	1 pm EST

To check out more ICPI Webinars, click [here](#).

TRENDING ARTICLES

Missed last week's issue?

Don't be left behind. Click [here](#) to see what you missed.

About Interlocking Concrete Pavement Institute

ICPI is the trade association representing the growing industry of segmental concrete pavement systems in the United States and Canada. The association's membership includes producers, contractors, suppliers, design professionals, and distributors. ICPI is the authority for concrete pavers, which are universally recognized as the best value for pavement systems. The association delivers education and technical guidance leading to awareness, acceptance and use of segmental concrete pavement systems in the United States and Canada. For more information, visit www.icpi.org.

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