

# PRODUCER MEMBERSHIP APPLICATION

## COMPANY INFORMATION

Company Name:

Address:

City: State/Prov: Zip/Postal Code:

Country: Phone: Fax:

Company Website:

Sponsor/Referral (please list the name and company if an ICPI member referred you to join):

## PRIMARY CONTACT INFORMATION

Please note that the primary contact will receive all dues and renewal invoices, and will be the main point of contact with ICPI.

Primary Contact Name: Title:

E-mail: Direct Phone:

2<sup>nd</sup> Representative Name: Title:

Email: Direct Phone:

## MEMBERSHIP CATEGORIES

**Producer Member (voting) Description:** Any manufacturer of concrete pavers in the U.S., Canada or Mexico. Producer members may serve on committees and on the Board of Directors. Dues are calculated on a machine-based model that includes a production discount based on the ratio of horizontal paving production cycles to total production cycles.

**Dues Calculation (Please refer to the Producer Dues table to calculate the amount due)**

List Number of Machines: \_\_\_\_\_

Count all machines producing concrete paving units in excess of 5,000 psi compressive strength used in horizontal pavement applications. Machines that do not manufacture any concrete paving units in excess of 5,000 psi compressive strength used in horizontal pavement applications should not be counted.

If 1(one) machine is listed above, please selected annual estimated square footage production of concrete paving units:

- 1 machine producing less than < 200,000 sf/year       1 machine producing 500,001 – 1,000,000 sf/year  
 1 machine producing 200,001 - 500,000 sf/year       1 machine producing over 1,000,000 sf/year

If more than 1 machine, list Average Production Ratio: \_\_\_\_\_

Calculate the ratio of concrete paving units produced compared to products manufactured on your company's machines overall. The ratio should be an average percentage, taking into account every machine that manufactures concrete pavers. The unit of measure to determine your ratio is the percentage of cycles per year on all machines producing concrete paving units in excess of 5,000 psi compressive strength used in horizontal pavement applications. Percentage production on multiple machines shall be calculated by adding the production percentages for each machine then dividing by total number of machines. There is no production discount for one machine producing less than one million square feet per year.

## PRODUCTS

Our company produces:  Interlocking Pavers     Paving Slabs     Grid Pavers     Roof Ballasts     Permeable Interlocking Pavers

## PAYMENT INFORMATION

**Dues are payable in U.S. dollars.** Please note that full payment must be submitted before the application can be processed.

Producer members may pay:  Annually     Quarterly    | Note: A minimum of the first quarter dues must accompany this application.

Amount Enclosed: \_\_\_\_\_ (refer to dues table)     Check (made payable to ICPI)     VISA     MasterCard     AMEX

Card #: Exp. Date: | Name on Card:

Signature: Billing Address:

## SIGNATURE

I hereby warrant that I am an authorized representative of the above-named applicant and that as such I am authorized to execute this document on the applicant's behalf. In that capacity, I acknowledge and agree that by signing this application for ICPI membership on behalf of the applicant, the applicant shall at all times remain liable for its annual ICPI membership dues assessed and due through the fiscal year ending June 30<sup>th</sup>. In consideration of ICPI accepting this application for membership, the above-named applicant warrants that it shall abide by the terms and conditions of ICPI's Bylaws and Statement of Policy Manual as they are currently written or as they may be amended in the future.

By signing this application, the applicant further agrees that in the event the applicant becomes an ICPI member and is subsequently terminated or suspended from membership, dissolved, liquidated, or is acquired by or merged with another entity that is not an ICPI member, the applicant shall be and remain liable to ICPI for any outstanding debts or obligations to ICPI, including, but not limited to, any unpaid membership dues and past member assessments. In the event the applicant becomes an ICPI member and is subsequently acquired by or merged with another ICPI member, the applicant shall remain liable for membership dues assessed and due through the fiscal year ending June 30<sup>th</sup>.

Signature of applicant: Date:

Return this application with payment (in US dollars) to: ICPI, 14801 Murdock Street, Suite 230, Chantilly, VA 20151

Fax: (703) 657-6901 Ph: (703) 657-6900 Email: [icpi@icpi.org](mailto:icpi@icpi.org) Web: [www.icpi.org](http://www.icpi.org)

US Companies: ICPI dues are not tax deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. ICPI estimates that 8% of your dues payment is allocated to lobbying activities and is not deductible for federal income tax purposes. If in doubt, please contact your tax advisor.

The Producer Dues Structure is a machine-based model that includes a production discount table based on the ratio of horizontal paving production cycles to total production cycles.

## Dues Calculation

### Step 1: Determine Number of Machines

Count all machines producing concrete paving units in excess of 5,000 psi compressive strength used in horizontal pavement applications. Machines that do not manufacture any concrete paving units in excess of 5,000 psi compressive strength used in horizontal pavement applications should not be counted.

### Step 2: Determine Average Production Ratio

Calculate the ratio of concrete paving units produced compared to products manufactured on your company's machines overall. The ratio should be an average percentage, taking into account every machine that manufactures concrete pavers. The unit of measure to determine your ratio is the percentage of cycles per year on all machines producing concrete paving units in excess of 5,000 psi compressive strength used in horizontal pavement applications. Percentage production on multiple machines shall be calculated by adding the production percentages for each machine then dividing by total number of machines. There is no production discount for one machine producing less than one million square feet per year.

#### Example: 3 machines

Machine 1 = 75%  
Machine 2 = 77%  
Machine 3 = 20%  
Total =  $172/3 = 57\%$

For new producers that have not begun producing pavers, they may join at the minimum dues rate of \$5,015

### Step 3: Find your dues from the table below.

First find the number of machines in the first column. Then, find the average production ratio in the first row. Your dues amount is listed in the box where the two variables (machines and average production) meet.

*If over 50 machines, please contact ICPI for dues amount.*

Avg. production of horizontal paving / machine					0-25%	26-50%	51-75%	76-100%
Horizontal paving production discount					9%	6%	3%	0%
# Machines	Sq. Ft. Paver Production	Base Price / Machine	Machine Multiplier	Adjusted Base Price / Machine	Tier 1	Tier 2	Tier 3	Tier 4
1	< 1M sq. ft.	\$5,015						
1	> 1M sq. ft.	\$6,685			\$6,085	\$6,285	\$6,485	\$6,685
2		\$13,370	0.85	\$11,370	\$10,345	\$10,685	\$11,025	\$11,370
3		\$20,060	0.82	\$16,345	\$14,875	\$15,365	\$15,855	\$16,345
4		\$26,745	0.78	\$20,860	\$18,980	\$19,610	\$20,230	\$20,860
5		\$33,430	0.75	\$24,905	\$22,665	\$23,410	\$24,160	\$24,905
6		\$40,110	0.71	\$28,480	\$25,915	\$26,770	\$27,620	\$28,480
7		\$46,800	0.68	\$31,590	\$28,750	\$29,690	\$30,640	\$31,590
8		\$53,485	0.64	\$34,230	\$31,150	\$32,175	\$33,205	\$34,230
9		\$60,170	0.61	\$36,405	\$33,130	\$34,220	\$35,310	\$36,405
10		\$66,855	0.57	\$38,105	\$34,680	\$35,820	\$36,965	\$38,105
11		\$73,540	0.55	\$40,080	\$36,475	\$37,675	\$38,875	\$40,080
12		\$80,230	0.52	\$41,720	\$37,965	\$39,215	\$40,470	\$41,720
13		\$86,915	0.50	\$43,025	\$39,155	\$40,445	\$41,735	\$43,025
14		\$93,600	0.47	\$43,995	\$40,035	\$41,350	\$42,670	\$43,995
15		\$100,285	0.45	\$45,130	\$41,070	\$42,420	\$43,780	\$45,130

16		\$106,965	0.45	\$48,135	\$43,805	\$45,245	\$46,690	\$48,135
17		\$113,655	0.45	\$51,145	\$46,540	\$48,075	\$49,610	\$51,145
18		\$120,340	0.45	\$54,150	\$49,275	\$50,905	\$52,525	\$54,150
19		\$127,025	0.45	\$57,160	\$52,015	\$53,735	\$55,445	\$57,160
20		\$133,710	0.45	\$60,170	\$54,755	\$56,560	\$58,365	\$60,170
21		\$140,400	0.45	\$63,180	\$57,490	\$59,390	\$61,280	\$63,180
22		\$147,085	0.45	\$66,190	\$60,230	\$62,215	\$64,205	\$66,190
23		\$153,770	0.45	\$69,195	\$62,970	\$65,045	\$67,120	\$69,195
24		\$160,455	0.45	\$72,205	\$65,710	\$67,875	\$70,040	\$72,205
25		\$167,140	0.45	\$75,215	\$68,445	\$70,700	\$72,960	\$75,215
26		\$173,830	0.45	\$78,225	\$71,185	\$73,530	\$75,880	\$78,225
27		\$180,510	0.45	\$81,230	\$73,920	\$76,350	\$78,790	\$81,230
28		\$187,195	0.45	\$84,235	\$76,655	\$79,185	\$81,705	\$84,235
29		\$193,880	0.45	\$87,245	\$79,390	\$82,015	\$84,630	\$87,245
30		\$200,570	0.45	\$90,255	\$82,130	\$84,840	\$87,545	\$90,255
31		\$207,255	0.45	\$93,265	\$84,870	\$87,670	\$90,465	\$93,265
32		\$213,940	0.45	\$96,275	\$87,610	\$90,495	\$93,385	\$96,275
33		\$220,625	0.45	\$99,280	\$90,345	\$93,325	\$96,305	\$99,280
34		\$227,310	0.45	\$102,290	\$93,085	\$96,155	\$99,220	\$102,290
35		\$234,000	0.45	\$105,300	\$95,825	\$98,980	\$102,145	\$105,300
36		\$240,685	0.45	\$108,310	\$98,565	\$101,810	\$105,060	\$108,310
37		\$247,365	0.45	\$111,315	\$101,295	\$104,630	\$107,970	\$111,315
38		\$254,050	0.45	\$114,320	\$104,035	\$107,460	\$110,895	\$114,320
39		\$260,740	0.45	\$117,330	\$106,770	\$110,295	\$113,810	\$117,330
40		\$267,425	0.45	\$120,340	\$109,505	\$113,120	\$116,730	\$120,340
41		\$274,110	0.45	\$123,350	\$112,245	\$115,950	\$119,645	\$123,350
42		\$280,795	0.45	\$126,360	\$114,985	\$118,775	\$122,570	\$126,360
43		\$287,480	0.45	\$129,365	\$117,725	\$121,605	\$125,485	\$129,365
44		\$294,170	0.45	\$132,375	\$120,460	\$124,435	\$128,405	\$132,375
45		\$300,855	0.45	\$135,385	\$123,200	\$127,260	\$131,325	\$135,385
46		\$307,540	0.45	\$138,395	\$125,940	\$130,090	\$134,240	\$138,395
47		\$314,220	0.45	\$141,400	\$128,675	\$132,910	\$137,155	\$141,400
48		\$320,905	0.45	\$144,405	\$131,410	\$135,740	\$140,075	\$144,405
49		\$327,595	0.45	\$147,415	\$134,150	\$138,570	\$142,995	\$147,415
50		\$334,280	0.45	\$150,425	\$136,885	\$141,400	\$145,910	\$150,425